

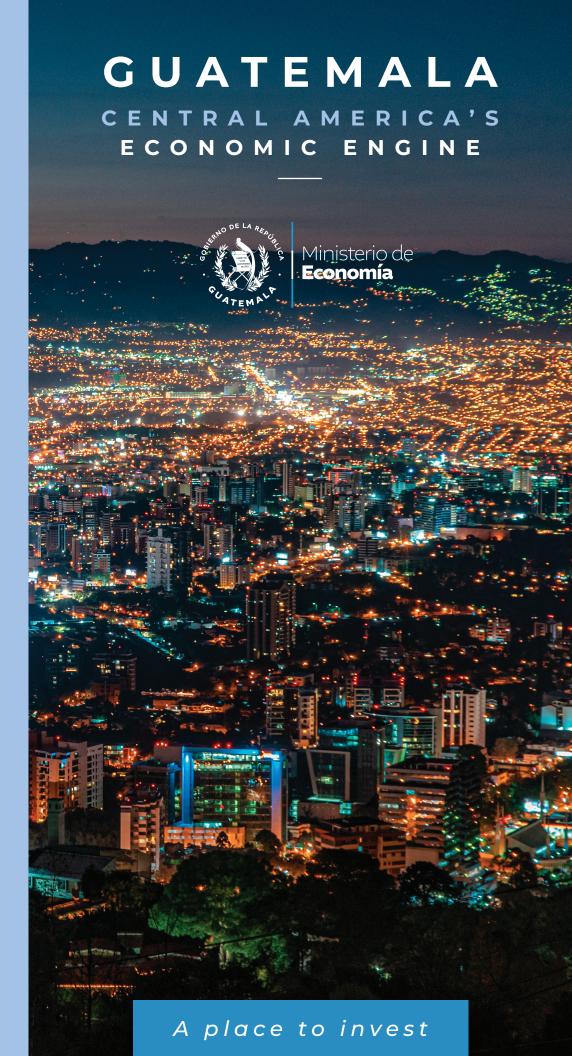


GUATEMALA CENTRAL AMERICA'S ECONOMIC ENGINE

Dr. Bernardo Arévalo

President of the Republic of Guatemala





¿Why GUATEMALA?

Spanish, 22 Mayan languages, 1 Garifuna

▼ GENERAL INFO

Guatemala City

Official language

Form of government:

Democratic Republic

108.889 km²

and 1 Xinca

Head of state:

POPULATION

17,602,431

(EAP) 20221: 7,4 Millions

3.5% (estimated)

GDP per capita 2023²:

US\$ 5,794.9 (estimated)

US\$ 1.378.1 million

US\$ 19,804.0 million

US\$ 14.194.33 million

US\$ 30,318.45 million

US\$ 12.328.75 million

Exports as of oct. 20232:

Imports as of oct. 20232:

Tax revenue as of nov. 202310:

GDP 20232:

Q ECONOMY

Population 2023¹:

Economically active population

Economic Growth 2022/2023²

US\$ 103,130.23 million (estimated)

Foreign Direct Investment 20222:

Remittances as of nov. 20232:

President

Capital:

Area:

Macroeconomic stability average growth year-on-year in the last 8 years².

10^a

In Latin America and the Caribbean in the macroeconomic stability pillar of the Global Competitiveness Index (2019)7



Connectivity: 2 international airports, 9 local



The largest maritime cargo operation in Central America (35.82%) in 3 main seaports: Santo Tomás

largest economy in the region.



Direct access to the coastlines on both the Pacific and Atlantic Oceans (400 km between both coastlines)



LOGISTICS PLATFORM

aerodromes, 14 commercial airlines and 7 cargo airlines.

de Castillà, Puerto Barrios on the Atlantic and Puerto Quetzal on the Pacific.

Closeness and Free Trade Agreement with the United States, the largest market in the









ACCESS TO MAIN MARKETS⁸

Mexico. US\$1.465 trillion GDP in 2021.



(US\$ 285,254 million GDP) from the country with the



Million US\$

 Guatemala Costa Rica Panama ■ El Salvador Honduras Nicaragua 10.000 20.000 30.000 40.000 50.000 60.000 70.000 80.000

Solid financial system, billions of total assets.

Moderate and stable **inflation** rate during the last 12 years².



Million in international reserves, the largest in Central America. (as of december 2022)3

90.05

Billion, the country in Central America with the highest household final consumption expenditure. (estimated 2022)²

28.02%

Central America's lowest sovereign debt to GDP ratio.4





Country risk rating³: Fitch Ratings (BB Positive), Moody's (Ba 1 Stable), Standard & Poor´s (BB Positi<u>ve).</u>

FAVORABLE

BUSINESS CLIMATE

STABLE EXCHANGE RATE

in the last 20 years



GDP² 2023 US\$ 103,130.23 million, the largest economy in Central America.(estimated)

67.28% million people¹ Working Age Population - WAP -

Customs union between Guatemala, Honduras and El Salvador, that represented a commercial exchange of more than US\$ 5,770.76 MM in 20232



Central America's Largest installed capacity for energy production in the north triangle⁹ 3,381 MW, exceeding El Salvador (2,468 MW) and Honduras (2,993 MW).

26.9% of the population from the WAP between 15 -24 years And 73.1% is 25 years or older

HUMAN CAPITAL

60.2% million people¹

Economically Active Population - EAP -

14 private universities and 1 public

Technical, professional and graduate training⁶

Technical institute of training and productivity (aka INTECAP

in Spanish)¹¹ Provides technical assistance to business: +28 centers, 5 departmental delegations, 5 business service departments, 72 specialties and 50 high-tech laboratories.

Currency:

Quetzal (Q)

- - 10. Superintendency of Tax Administration, SAT in Spanish. 11. Technical Institute of Training and Productivity, INTECAP in Spanish. 12. Superintendency of Banks, in Spanish